2017/18 Financial Performance

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Executive Summary

Context

The Trust is planning for an income and expenditure deficit of £26.7m in 2017/18 with a capital plan of £54.4m. Delivery of the financial plan in 2017/18 is essential in order to maintain our position as an organisation with good financial control; effectively a prerequisite to access the extremely limited national capital resource for reconfiguration.

Questions

- 1. What is our financial performance for the period end 30th April 2017?
- 2. What is our performance against the agency ceiling?
- 3. What is our forecast financial performance for 2017/18?

Conclusion

- 1. The Trust has achieved an April and Year to Date deficit of £8.9m in line with Plan
- 2. Agency expenditure in month was £1.9m in line with Plan
- 3. Forecast financial performance for 2017/18 is in line with Plan

Input Sought

Note the financial performance at Month 1

For Reference

Edit as appropriate:

1. The following objectives were considered when preparing this report:

Safe, high quality, patient centred healthcare	[Yes /No /Not applicable]
Effective, integrated emergency care	[Yes / No /Not applicable]
Consistently meeting national access standards	[Yes /No /Not applicable]
Integrated care in partnership with others	[Yes /No /Not applicable]
Enhanced delivery in research, innovation & ed'	[Yes /No /Not applicable]
A caring, professional, engaged workforce	[Yes /No /Not applicable]
Clinically sustainable services with excellent facilities	[Yes /No /Not applicable]
Financially sustainable NHS organisation	[Yes /No /Not applicable]
Enabled by excellent IM&T	[Yes /No /Not applicable]

2. This matter relates to the following governance initiatives:

Organisational Risk Register [Yes /No /Not applicable]
Board Assurance Framework [Yes /No /Not applicable]

- 3. Related Patient and Public Involvement actions taken, or to be taken: **Considered but not applicable**
- 4. Results of any Equality Impact Assessment, relating to this matter: Considered but not applicable
- 5. Scheduled date for the next paper on this topic: 06/07/17
- 6. Executive Summaries should not exceed 1 page. [My paper does/does not comply]
- 7. Papers should not exceed 7 pages. [My paper does/does not comply]

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Executive Summary

Financial performance

Statutory duties

- Delivering the planned deficit: on track
- Achieving the External Funding Limit: Achieved
- · Achieving the Capital Resource Limit: Achieved

Financial Performance

- Deficit of £8.9m, in line with Plan: Underlying performance is slightly favourable to Plan with over-performance in Patient Activity absorbing marginal cost to deliver. Underlying pay pressures in Medics across all areas and Nursing in CHUGGS which is currently being absorbed by underspend in other staff groups including investment slippage.
- Patient Care Income, £1.9mF to Plan: Over-performance driven by £1.1mF in drugs and devices excluded from tariff with an underlying over-performance predominantly driven by Emergency/Nonelective in Paediatric Gastroenterology and Neonatal Intensive Care.
- Operating Costs, £1.5mA to Plan: with pay is in line with Plan and £1.5mA in non-pay including £1.0mA relating to drugs and devices excluded from tariff and offset within income. Remaining overspend is predominantly linked with the marginal cost of overdelivering patient activity.
- CIP £0.1mA to Plan: driven by RRCV which is line the CMG financial performance.
- **Finance Improvement and Technical:** currently delivering actions in line with Plan.
- Forecast Outturn: The Trust is currently forecasting to deliver outturn with Plan. However, as detailed on page 21 there are risks associated with achieving the Plan together with mitigation which need on-going proactive monitoring and resolution.

Cash

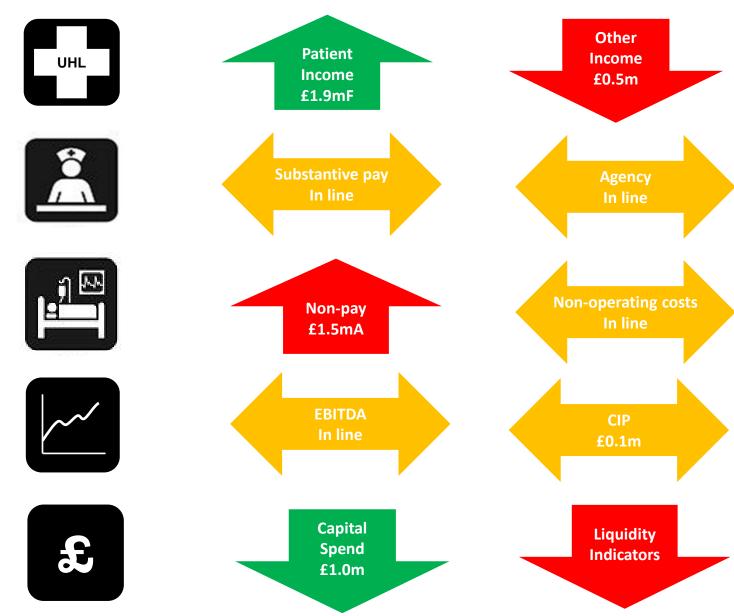
• Closing cash balance at April of £1.5m, in line with Plan.

Funded YTD Planned net deficit of £8.4m by drawing down £8.4m of our Interim Revolving Working Capital Facility (IRWC).

Capital

- April: Total capital expenditure of £1.2m, £1mF to Plan
 - In month spend driven by Re-configuration projects predominantly related to Emergency Floor spend of £0.7m with a further commitment of £9.1m.
 - Underspend driven by Estates and Facilities, IM&T Infrastructure and Medical Equipment Executive due by uncertainties to the availability of external funding driving only critical spend at this point in the year.

April 2017: Key Facts



Key

- EBITDA refers to Earnings Before Interest, Taxes, Depreciation and Amortisation
- Colour indicates status of variance on planned position (Green is Favourable/In Line and Red is Adverse)
- Number relates to variance YTD

Financial Performance: Deficit of £8.9m, in line with Plan

(12.22%) (11.97%)

			Apr-17			YT	D	
		Plan	Actual	Vs Plan	Plan	Actual	F/(A)	
								%
	Day Case	7,722	7,893	171	7,722	7,893	171	2%
	Elective Inpatient	1,581	1,711	130	1,581	1,711	130	8%
	Emergency / Non-elective Inpatient	9,258	9,114	(144)	9,258	9,114	(144)	(2%)
ers	Emergency Department	20,143	21,755	1,613	20,143	21,755	1,613	8%
Value Drivers	Outpatient Procedures	70,885	67,928	(2,957)	70,885	67,928	(2,957)	(4%)
ne l	Critical Care Services	4,554	4,529	(25)	4,554	4,529	(25)	(1%)
\a	Renal Dialysis and Transplant	14,201	14,092	(109)	14,201	14,092	(109)	(1%)
	Other Activity	649,999	601,475	(48,524)	649,999	601,475	(48,524)	(7%)
	WTE Total	13,656	13,666	(9)	13,656	13,666	(9)	(0%)
	WTE Agency	258	249	9	258	249	9	3%
			Apr-17			YT	D	
		Plan	Actual	Vs Plan	Plan	Actual	F/(A)	
		£'000	£'000	£'000	£'000	£'000	£'000	%
	Patient Care Income	61,752	63,686	1,934	61,752	63,686	1,934	3%
	Non Patient Care Income	532	475	(57)	532	475	(57)	(11%)
	Other Operating Income	10,578	10,184	(394)	10,578	10,184	(394)	(4%)
	Total Income	72,862	74,345	1,483	72,862	74,345	1,483	(2%)
	Pay Costs	(47,878)	(47,921)	(43)	(47,878)	(47,921)	(43)	(0%)
	Pay Costs: Agency	(1,965)	(1,896)	69	(1,965)	(1,896)	69	3%
1&E £'000	Non Pay	(28,409)	(29,935)	(1,526)	(28,409)	(29,935)	(1,526)	(5%)
I&E	Total Operating Costs	(78,252)	(79,752)	(1,500)	(78,252)	(79,752)	(1,500)	(2%)
	EBITDA	(5,390)	(5,407)	(17)	(5,390)	(5,407)	(17)	0%
	Non Operating Costs	(3,521)	(3,533)	(12)	(3,521)	(3,533)	(12)	(0%)
	Retained deficit	(8,911)	(8,940)	(29)	(8,911)	(8,940)	(29)	(0%)
	Adjustments for Donated Assets	5	39	34	5	39	34	(690%)
	Net Deficit Excluding STF	(8,906)	(8,901)	5	(8,906)	(8,901)	5	0%
S	Agency: Total Pay	4.10%	3.96%		4.10%	3.96%		
Ratios	EBITDA: Income	(7.40%)	(7.27%)		(7.40%)	(7.27%)		
œ	-							

(12.22%) (11.97%)

- NHS Patient Care Income: £63.7m, £1.9mF including £1.1mF from excluded drugs and devices with offset in non-pay. Underlying over-performance in both Elective Inpatients and Emergency /Non-Elective activity.
- Non Patient Care Income & Other Income: £10.7m, £0.5A driven by £0.6mA in relation to LDA driven by less medical students together lower income from NHSPS and LPT with offset in non-pay. This is partially offset by £0.2mF in relation to pass through costs offset in non-pay with some residual underperformance in Private Patients in CHUGGS.
- Pay Costs: £47.9m, in line with Plan with £0.3m unplanned expenditure across all CMGs with the exception of ITAPS. This overspend has been offset through £0.3mF in Central from investment slippage and release of contingency to absorb additional bed capacity (Ward 23 in ESM).
- Agency: £1.9m, in line with Plan
- Non-Pay: £29.9m, £1.5mA including £1.0mA from excluded drugs and devices with the offset in Patient Care Income and £0.4mF from income shortfall from NHSPS and LPT. Underlying overspend is predominantly driven by marginal cost to deliver activity together with some non-recurrent costs.
- EBITDA: deficit of £5.4m, in line with Plan.
- Non-Operating Costs: £3.5m, in line with Plan.

Kev

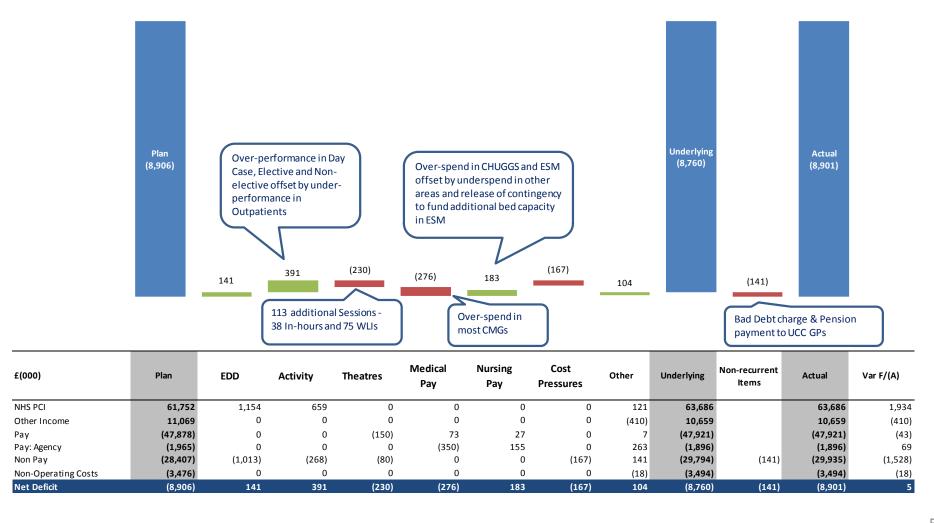
- EBITDA refers to Earnings Before Interest, Taxes, Depreciation and Amortisation
- F refers to a Favourable variance to plan

Net Deficit: Income

A refers to an Adverse variance to plan

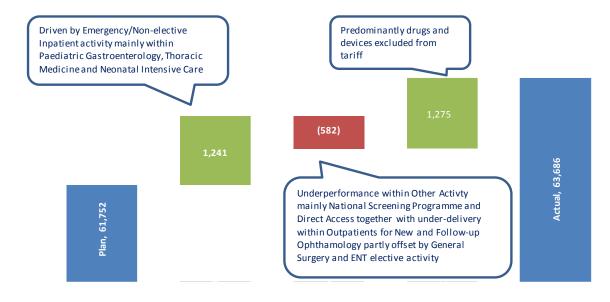
I&E Bridge: in line with Plan

Underlying performance is slightly favourable to Plan with over-performance in Patient Activity absorbing marginal cost to deliver. Underlying pay pressures in Medics across all areas and Nursing in CHUGGS which is currently being absorbed by underspend in other staff groups including investment slippage.



NHS Patient Income: April £63.7m, £1.9mF to Plan

Over-performance driven by drugs and devices excluded from tariff with an underlying over-performance of £0.6m predominantly driven by Emergency/Non-elective in Paediatric Gastroenterology and Neonatal Intensive Care.



<u>f(m)</u>	Plan	Rate	Volume	Other	Actual	Var F / (A)
Day Case	4,471	11	99	0	4,581	110
Elective Inpatient	5,954	(393)	456	0	6,016	63
Emergency / Non-elective Inpatient	16,794	922	(276)	0	17,440	646
Marginal Rate Emergency Threshold	(531)	0	0	0	(531)	0
Emergency Department	2,562	(190)	190	0	2,562	(0)
Outpatient	8,220	260	(354)	0	8,126	(94)
Drugs and Devices excluded from Tariff	7,205	0	0	1,154	8,359	1,154
Critical Care Services	4,358	111	(24)	0	4,444	86
Renal Dialysis and Transplant	2,257	(33)	(17)	0	2,207	(50)
CQUIN	1,355	0	0	(183)	1,172	(183)
Other Activity	8,243	554	(657)	0	8,140	(102)
Other Financial Values	864	0	0	304	1,169	304
Total	61,752	1,241	(582)	1,275	63,686	1,934

Activity & Income: Performance versus Contract

	Case Mix	City	East	West	Specialis ed	Other	Alliance	Total	%
	Day Case	77	84	79	0	47	(116)	171	2%
	Elective Inpatient	25	18	13	20	54		130	8%
	Emergency / Non-elective Inpatient	(55)	(18)	(16)	(23)	(31)		(143)	(2%)
	Marginal Rate Emergency Threshold (MRET)	0	0	0	0	0		0	0%
Activity	Emergency Department	(2,196)	(813)	(701)		5,322		1,613	8%
Acti	Outpatient	(641)	(510)	(465)	(673)	(232)	(437)	(2,957)	(4%)
	Excluded Drugs and Devices	0	0	0	0	0	0	0	0%
	Critical Care Services	(83)	(60)	(58)	172	5		(25)	(1%)
	Renal Dialysis and Transplant	0	0	0	(107)	(2)		(109)	(1%)
	CQUIN	0	0	0	0	0	0	0	0%
	Other Activity	(18,066)	(15,609)	(13,493)	(65)	(1,054)	(237)	(48,524)	(7%)
	Other Financial Values	(124)	(58)	(36)	1	(81)	(153)	(451)	n/m

	Case Mix	City (£000)	East (£000)	West (£000)	Specialis ed (£000)	Other (£000)	Alliance (£000)	Total (£000)	%
	Day Case	59	59	54	(6)	35	(91)	110	2%
	Elective Inpatient	12	12	17	(29)	51	0	62	1%
	Emergency / Non-elective Inpatient	86	145	70	293	52	0	646	4%
_	Marginal Rate Emergency Threshold (MRET)	0	0	0	0	0	0	0	0%
Financial	Emergency Department	0	2	1	0	(3)	0	(0)	0%
la L	Outpatient	(1)	4	8	(73)	19	(51)	(94)	(1%)
т.	Excluded Drugs and Devices	35	40	37	915	130	(3)	1,154	16%
	Critical Care Services	(26)	(19)	(19)	160	(9)	0	86	2%
	Renal Dialysis and Transplant	0	0	0	(50)	(0)	0	(50)	(2%)
	CQUIN	77	54	53	0	(368)	0	(183)	n/m
	Other Activity	(71)	(45)	(36)	131	(61)	(21)	(103)	(1%)
	Other Financial Values	157	126	120	89	(183)	(4)	305	3%
	Grand Total	327	377	306	1,429	(335)	(170)	1,934	3%

CCG Contracts:

- Non-elective / Emergency: Over performance in activity mainly relating to Trauma and Geriatric and Integrated Medicine
- Day Case: Over-performance predominantly relates to Gastroenterology and General Surgery
- Critical Care: Under-performance of ITU and HDU (General and Thoracic Medicine)
- Other Activity: Under-performance driven by Direct Access Diagnostics and Diagnostic Imaging
- Other Financial Values: predominantly relates to under-delivery of QIPP which is partly offset in Other.

• Specialised Services:

- Excluded Drugs and Devices: Over performance in Haematology and Infectious Diseases
- Non-elective / Emergency: Over performance within Paediatric Gastroenterology and Cardiac Surgery
- Critical Care: Over-performance predominantly relates to SCBU and PICU £91k

Pay: YTD £49.8m, in line with Plan

				Apr	-17					YTI)		
			£'000			WTE			£'000			WTE	
		Plan	Actual	F/(A)									
	Medical	912	1,042	(130)	20	45	(25)	912	1,042	(130)	20	45	(25)
	Nursing & Midwifery	745	589	155	0	130	(130)	745	589	155	0	130	(130)
Agency	Other Clinical	213	192	21	67	20	47	213	192	21	67	20	47
Age	Non Clinical	96	73	22	35	54	(19)	96	73	22	35	54	(19)
	Total:Agency	1,965	1,896	69	121	249	(128)	1,965	1,896	69	121	249	(128)
									-				
<u> </u>	Medical		1,314	(1,314)		37	(37)		1,314	(1,314)		37	(37)
Other Non- contracted	Nursing & Midwifery		1,657	(1,657)		513	(513)		1,657	(1,657)		513	(513)
her	Other Clinical		298	(298)		67	(67)		298	(298)		67	(67)
£ 8	Non Clinical		612	(612)		332	(332)		612	(612)		332	(332)
	Total: Other Non-contracted	0	3,881	(3,881)	0	950	(950)	0	3,881	(3,881)	0	950	(950)
	Medical	912	2,356	(1,444)	20	82	(63)	912	2,356	(1,444)	20	82	(63)
Total Non- contracted	Nursing & Midwifery	745	2,247	(1,502)	0	643	(643)	745	2,247	(1,502)	0	643	(643)
al N trac	Other Clinical	213	490	(277)	67	88	(21)	213	490	(277)	67	88	(21)
Tot	Non Clinical	96	685	(589)	35	386	(352)	96	685	(589)	35	386	(352)
	Total: Non-contracted	1,965	5,778	(3,813)	121	1,199	(1,078)	1,965	5,778	(3,813)	121	1,199	(1,078)
a)	Medical	14,965	13,637	1,327	1,785	1,734	51	14,965	13,637	1,327	1,785	1,734	51
tive	Nursing & Midwifery	16,831	15,236	1,595	5,648	5,061	587	16,831	15,236	1,595	5,648	5,061	587
stan	Other Clinical	6,381	6,190	191	2,123	2,080	43	6,381	6,190	191	2,123	2,080	43
Substantive	Non Clinical	9,702	8,976	726	3,947	3,840	106	9,702	8,976	726	3,947	3,840	106
	Total: Substantive	47,878	44,039	3,839	13,503	12,716	787	47,878	44,039	3,839	13,503	12,716	787
	Medical	15,877	15,993	(116)	1,805	1,817	(12)	15,877	15,993	(116)	1,805	1,817	(12)
	Nursing & Midwifery	17,575	17,483	93	5,648	5,704	(55)	17,575	17,483	93	5,648	5,704	(55)
Total	Other Clinical	6,593	6,680	(87)	2,190	2,168	22	6,593	6,680	(87)	2,190	2,168	22
F	Non Clinical	9,797	9,661	136	3,981	4,227	(245)	9,797	9,661	136	3,981	4,227	(245)
	TOTAL: Pay	49,843	49,817	26	13,624	13,915	(291)	49,843	49,817	26	13,624	13,915	(291)
							, ,	,				,	

Agency Pay

• Year to date cost of £1.9m, £69kF to Plan.

Other Non-contracted Pay

Year to date expenditure of £3.9m with Medical and Nursing driving 77% of spend. Whilst this is adverse to plan, this is offset in Substantive Pay as the Plan assumes a fully established position. See below.

Substantive Pay

- Combined with other non-contracted, expenditure of £47.9m, in line with Plan
- Pay position includes £0.3mF in relation investment slippage and release of contingency to fund additional bed pressures in Ward 21.

CMGs underlying overspend of £0.3m predominantly within Medical and Nursing (CHUGGS).

Pay Run Rates





Total Pay excluding Agency Pay

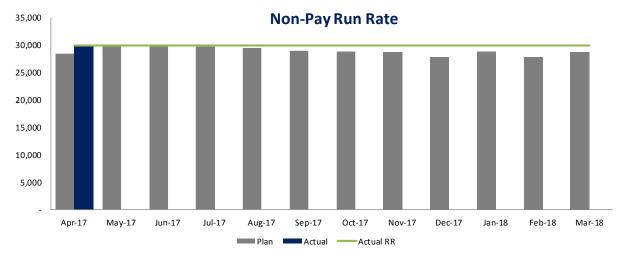
- Plan reflects a downward trajectory which requires CIP delivery and tight discipline throughout the organisation to ensure this is delivered.
- This remains a key risk to the Financial Plan.

Agency Pay

- The planned trajectory is supported by specific actions identified and tracked through the Premium Pay group.
- Month 1 cost was in line with Plan but this needs continued focus to ensure the planned reduction is achieved.

Non-Pay: YTD £29.9m, £1.5mA to Plan

		Apr-17					YT	D	
		Plan	Actual	F/((A)	Plan	Actual	F/(A)
		£'000	£'000	£'000	%	£'000	£'000	£'000	%
	Blood Products	97	79	18	19%	97	79	18	19%
	Drugs	7,527	8,657	(1,130)	(15%)	7,527	8,591	(1,064)	(14%)
Direct	Clinical Supplies & Services	8,263	8,887	(624)	(8%)	8,263	8,820	(557)	(7%)
Ωį	Transport	244	284	(40)	(16%)	244	284	(40)	(16%)
	Recharges	359	199	160	45%	359	199	160	45%
	Misc & General Supplies	3,542	3,557	(15)	(0%)	3,542	3,690	(148)	(4%)
External Providers	Healthcare	944	878	67	7%	944	878	67	7%
Exte	Non Healthcare	1,201	1,241	(40)	(3%)	1,201	1,241	(40)	(3%)
ads	Establishment, Premises & Plant	3,900	3,738	163	4%	3,900	3,738	163	4%
Overheads	Consultancy	49	133	(85)	(174%)	49	133	(85)	(174%)
ŏ	Clinical Negligence	2,283	2,283	(0)	(0%)	2,283	2,283	(0)	(0%)
Total: No	Total: Non Pay		29,935	(1,526)	(5%)	28,409	29,935	(1,526)	(5%)



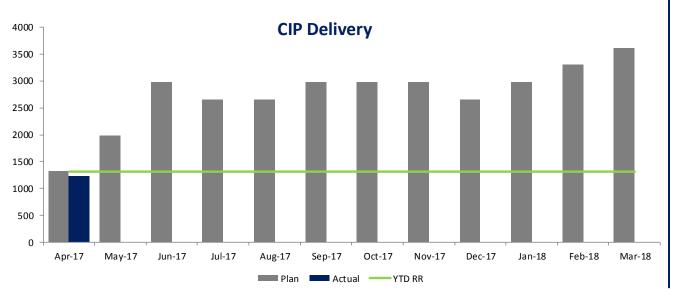
 Direct Costs: £21.7m, £1.6mA to Plan including £1.1m overspend in drugs and devices excluded from tariff which is offset in Patient Care Income.

Underlying overspend of £0.5m which predominantly relates to over-performance of patient activity.

- **External Providers:** YTD cost of £2.1m which is in line with Plan and is £0.5m lower that April 2016.
- Overheads: YTD expenditure of £6.1m, £0.1mF to Plan.

CIP: YTD £1.2m, £0.1mA to Plan

		Apr-1	L7						
	Plan	Actual	F / (A	.)	Plan	Actual	F / (A))	FY Plan
	£'000	£'000	£'000	%	£'000	£'000	£'000	%	£'000
CHUGGS	193	176	(16)	(8%)	193	176	(16)	(8%)	3,443
CSI	209	209	(0)	(0%)	209	209	(0)	(0%)	3,461
ESM	215	211	(4)	(2%)	215	211	(4)	(2%)	4,971
ITAPS	210	230	20	10%	210	230	20	10%	3,750
MSS	198	203	4	2%	198	203	4	2%	3,331
RRCV	350	265	(85)	(24%)	350	265	(85)	(24%)	4,621
Womens & Childrens	128	128	0	0%	128	128	0	0%	4,678
Total: CMG	1,504	1,423	(81)	(5%)	1,504	1,423	(81)	(5%)	28,255
Facilities	168	168	0	0%	168	168	0	0%	3,170
Corporate Total	173	173	0	0%	173	173	0	0%	1,601
Adjustment to NHSI Pla	(524)	(524)	0	0%	(524)	(524)	0	0%	0
Total CIP	1,320	1,239	(81)	(6%)	1,320	1,239	(81)	(6%)	33,026



- CIP delivery adverse to Plan driven by RRCV which is in line with the CMGs financial performance in Month 1.
- Achieving CIP is critical to delivering the financial plan with the key risks being:
 - Unidentified CIP
 - Identified schemes not yet been through the quality assurance process
- The specific CIP Paper provides further insight into the performance of CIP.

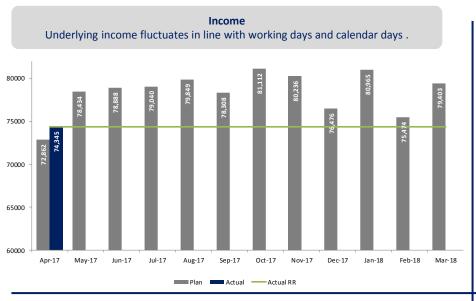
Finance Improvement and Technical

		Plan FY £'000	Plan Apr-17 £'000	Actual Apr-17 £'000	Variance Apr-17 £'000
	HEEM: NR Funding	500	0	0	0
Strategic	Strategic review of subsidiary company: Depreciation & Dividend savings	4,000	0	0	0
	Total Value: Strategic	4,500	0	0	0
	Accruals: apply policy of £10k de-minimus	500	0	0	0
tatement of	Deferred Income (inc Research): release	150	0	0	0
Financial	Revenue to Capital transfer	1,000	83	83	(0)
Position	Duplicate invoices / VAT review	150	0	0	0
nagement	Depreciation: extending lives and pausing charges for assets not in use	2,086	174	181	7
	Total Value: Statement of Financial Position	3,886	257	264	7
	Investment Slippage	741	164	226	63
ontingency	Release of contigency to fund approved investments	5,972	498	498	0
d Reserves	Junior Doctors: manage to best case of £2m	300	25	25	0
	Total Value: Contingency and Reserves	7,013	686	749	63
	Defer NHSE settlement over 2 years	1,217	101	101	0
Technical	QIPP EDD - 100% pass through	784			0
ecnnicai	CIP PCI Schemes alignment	780	0	0	0
	Total Value: Technical Actions	2,781	101	101	0
	Strategic	4,500	0	0	0
	Statement of Financial Position	3,886	257	264	7
II Actions	Contingency and reserves	7,013	686	749	63
	Technical	2,781	101	101	0
	Total Value: All Actions	18,180	1,045	1,115	70

- 2017/18 Plan identified £18m of Finance Improvement and Technical actions in order to help meet the planned deficit
- Month 1 is in line with Plan but this needs on-going monitoring to ensure the actions are executed and delivered in line with planning assumptions.

A specific Finance Improvement and Technical work-stream is being set up to track deliverables, risk and mitigations.

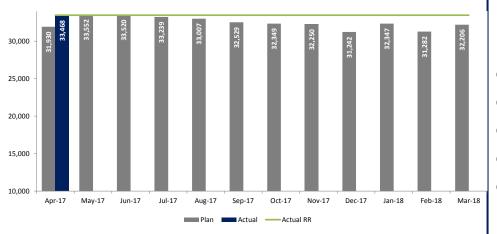
I&E Run Rates





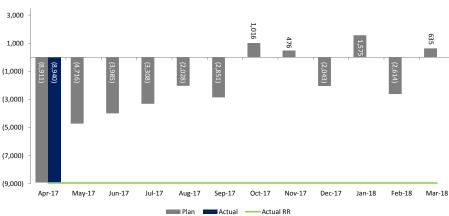
Non- Pay

Non-pay is stable representing existing cost base with fluctuations driven by activity assumptions.



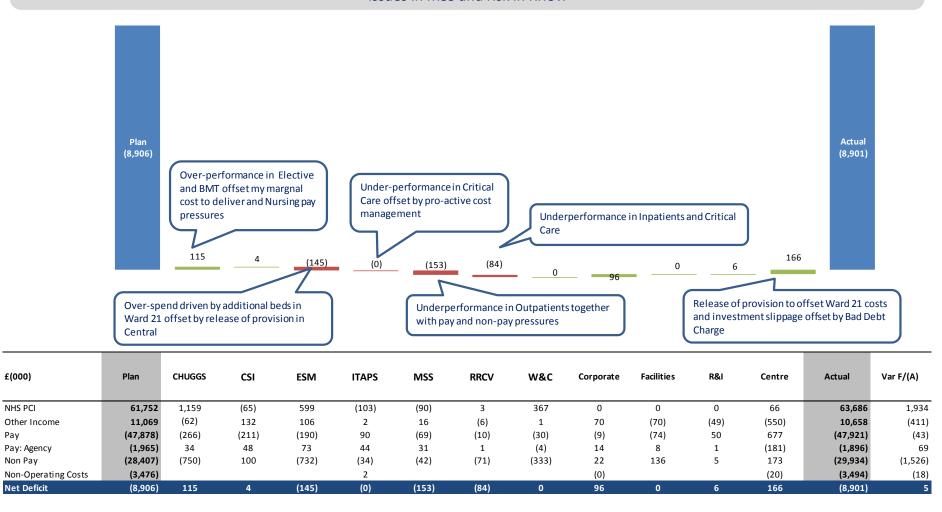
Net Deficit

Whilst similar to prior years the Month 1 deficit cannot be sustained which needs close monitoring and tight financial discipline over costs and non-essential spend.



April performance by CMG and Directorates

The YTD performance by CMG and Corporate Directorate is shown below. Overall most areas are performing in line with Plan. Exceptions are ESM with overspend relating to unfunded beds pending Demand & Capacity business case together with underlying performance issues in MSS and risk in RRCV.



Forecast Outturn: No change from Plan

Outturn

			Outtur	n	
		Plan	Outturn	F / (A)	
	Day Case	103,500	103,500	0	0%
	Elective Inpatient	22,459	22,459	0	0%
Drivers	Emergency / Non-elective Inpatient	106,432	106,432	0	0%
riv	Emergency Department	256,108	256,108	0	0%
e [Outpatient Procedures	901,976	901,976	0	0%
Value	Critical Care Services	56,989	56,989	0	0%
	Renal Dialysis & Transplant	178,494	178,494	0	0%
	Other	8,394,540	8,394,540	0	0%

	Plan	Outturn	F / (A)	
	£'000	£'000	£'000	%
Patient Care Income	807,716	807,716	0	0%
Non Patient Care Income	133,331	133,331	0	0%
Total Income	941,047	941,047	0	0%
Pay Costs	(557,728)	(557,728)	0	0%
Pay Costs: Agency	(20,620)	(20,620)	0	0%
Non-Pay	(346,998)	(346,998)	0	0%
Total Operating Costs	(925,346)	(925,346)	0	0%
EBITDA	15,701	15,701	0	0%
Non-Operating Costs	(42,455)	(42,455)	0	0%
Retained Deficit	(26,754)	(26,754)	0	0
Adjustments for Donated Assets	54	54	0	0
Net Deficit	(26,700)	(26,700)	0	0
Agency: Total Pay	3.57%	3.57%	0.00%	
EBITDA: Income	1.67%	1.67%	0.00%	
Net Deficit: Income	(2.84%)	(2.84%)	0.00%	

- At Month 1, the Forecast Outturn is in line with Plan
- Whilst the full year plan is predicated on delivering CIP and strict cost management at this early stage of the year the focus is on ensuring the Plan can be delivered to ensure the Trust's financial commitments are met.
- There are a number of risks associated with the delivery of the Planned deficit predominantly:
 - Full delivery of CIP
 - CMGs and Corporate Directorates to perform in line with Plan
 - Execution of Finance Improvement and Technical actions
 - Resolution of Demand and Capacity work stream
 - Management of cost pressures

See Page 21 for more detail on risks together with mitigation.

• The first detailed forecast will be done in Month 3 as part of the Quarter 1 close.

Kev

- EBITDA refers to Earnings Before Interest, Taxes, Depreciation and Amortisation
- F refers to a Favourable variance to plan
- A refers to an Adverse variance to plan

April 2017: Statement of Financial Position

		Mar-17 £000's Actual	Apr-17 £000's Actual	Movement £000's Actual
	Non Current Assets			
	Property, plant and equipment	398,261	397,510	(751)
	Intangible assets	11,467	11,204	(263)
	Trade and other receivables	2,669	2,643	(26)
	TOTAL NON CURRENT ASSETS	412,397	411,357	(1,040)
	Current Assets			
	Inventories	19,975	20,016	41
	Trade and other receivables	55,953	50,794	(5,159)
	Cash and cash equivalents	1,238	1,539	301
	TOTAL CURRENT ASSETS	77,166	72,349	(4,817)
Ē	Current Liabilities			
sitio	Trade and other payables	(110,675)	(103,698)	6,977
Po	Dividend payable	0	(613)	(613)
cial	Borrowings / Finance Leases	(4,474)	(4,540)	(66)
nan	Other Liabilities / Loan	(1,838)	(2,162)	(324)
of Fi	Provisions for liabilities and charges	(475)	(448)	27
nt c	TOTAL CURRENT LIABILITIES	(117,462)	(111,461)	6,001
Statement of Financial Position	NET CURRENT ASSETS (LIABILITIES)	(40,296)	(39,112)	1,184
Sta	TOTAL ASSETS LESS CURRENT LIABILITIES	372,101	372,245	144
	Non Current Liabilities			
	Borrowings / Finance Leases	(7,531)	(7,531)	0
	Other Liabilities / Loan	(132,235)	(141,324)	(9,089)
	Provisions for liabilities and charges	(1,562)	(1,562)	0
	TOTAL NON CURRENT LIABILITIES	(141,328)	(150,417)	(9,089)
	TOTAL ASSETS EMPLOYED	230,773	221,828	(8,945)
	Public dividend capital	331,956	331,956	0
	Revaluation reserve	77,427	77,427	0
	Retained earnings	(178,610)	(187,555)	(8,945)
	TOTAL TAXPAYERS EQUITY	230,773	221,828	(8,945)
Ratios	Liquidity Ratio Days (Working Capital Balance / Annual Operating Expenses)	(24)	21	
~	Liquidity Ratio Metric	1	4	

- Total Assets Employed: Movement of £8.9m representing year to date Trust deficit (before donated asset adjustment).
- Non-Current Assets: Reduced by £1.0m reflecting spend on the emergency floor offset by depreciation charges.

Working capital:

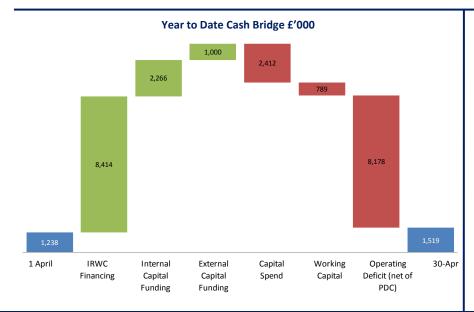
- Stock growth in non pharmacy stock holding locations
- Receivables have decreased by 5.2m
- Payables have decreased by £7.0m
- Cash: April balance of £1.5m is marginally above the £1m cash balance to support working capital due to late cash received.
- Dividend payable: £0.6m represents one months' PDC dividend accrued with cash payment due in September.

Non-current liabilities:

- £8.4m revolving working capital facility
- £1.0m emergency floor capital loan.
- Liquidity Ratio: We continue to be high risk in terms of our continuity of service risk rating relating to liquidity days and have achieved a score of 1, which is in line with our plan.

Score range from 1 (High Risk) to 4 (Low Risk).

Cash



Cash Bridge:

- Opening cash balance of £1.2m, in line with our plan.
- Funded YTD Planned net deficit of £8.4m by drawing down £8.4m of our Interim Revolving Working Capital Facility (IRWC).
- Improvement in working capital and internal capital funding enabled interest payment and capital expenditure of £1.3m.

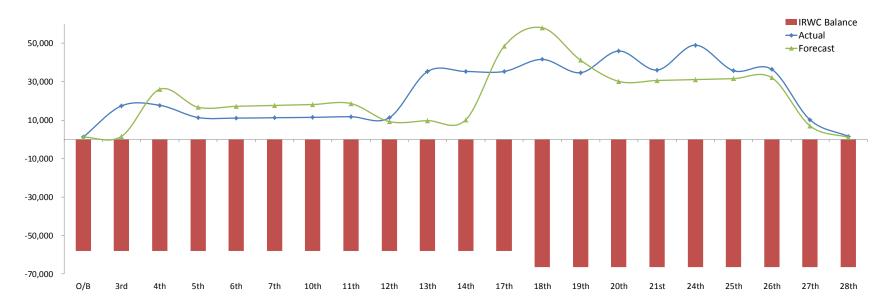
Full Year Forecast

• Forecast of £1m cash holding at the year end.

Daily Cash Balance

• In line with forecast the mid-month peak is driven by receipt of SLA income and reduction on 27th April is the monthly payroll run.

Daily Cash Balance



Liquidity

			Liquidity		Ageing				Total
		Opening	YTD	Movement	0 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Over 90 Days
		£'000	£'000	£'000	£'000	£'000	£'000	£'000	%
	NHS receivables - revenue	37,100	26,858	10,242	15,549	4,272	1,590	5,447	20%
Receivable	Non-NHS receivables - revenue	12,498	12,938	(440)	6,435	1,635	419	4,449	34%
eiva	Provision for the impairment of receivables	(1,024)	(1,100)	76	(1,100)				
Yec.	Non-NHS prepayments and accrued income	4,797	7,534	(2,737)	7,534				
	PDC dividend prepaid to DH	764	0	764	0				
ano.	VAT	1,195	1,211	(16)	1,211				
Accounts	Other receivables	623	3,353	(2,730)	3,353				
	TOTAL	55,953	50,794	5,159	32,982	5,907	2,009	9,896	1
	NHS payables - revenue	(9,327)	(28,630)	19,303	(20,124)	(2,062)	(71)	(6,373)	22%
	NHS accruals and deferred income	(5,584)	0	(5,584)	0				
<u>e</u>	Non-NHS payables - revenue	(49,480)	(25,303)	(24,177)	(22,606)	(2,322)	19	(394)	2%
Payable	Non-NHS payables - capital	(4,808)	(1,078)	(3,730)	1,334	(2,390)	0	(22)	2%
, g	Non-NHS accruals and deferred income	(21,449)	(28,220)	6,771	(10,156)	(5,413)	(3,052)	(9,599)	34%
3	Social security costs	(6,439)	(6,439)	0	(6,439)				0
Accounts	Accrued Interest on DH Loans	(123)	(218)	95	(218)				
Ă	Tax	(5,584)	(5,671)	87	(5,671)				
	Other	(7,881)	(8,139)	258	(8,139)				
	TOTAL	(110,675)	(103,698)	(6,977)	(72,019)	(12,187)	(3,104)	(16,388)	1
Total Liquidity		(54,722)	(52,904)	(1,818)					

Liquidity: movement of £1.8m from opening position due to:

- Accounts receivable: reduced by £5.2 driven by reduction in NHS receivables.
- Accounts payable: decrease of £7.0m with material movement Non-NHS payables.

Ageing: NHSI target of 5% or less within over 90 days, key areas of under-performance:

- NHS receivables: 20% representing £5.4m being over 90 days with NHS Leicester City CCG £1.4m; NHS West Leicester CCG at £1.9m.
- Non-NHS receivables: 34% representing £4.5m being over 90 days with the largest component being Overseas Visitors at £2.5m (56%). The balance consists of various items which in isolation are not material.
- NHS payables-revenue: £6.4m, representing 22% in excess of 90 days with NHS Business Services Authority at £5.5m (86%).
- Further analysis of receivables is provided in the separate cash report.

Better Payments Practice Code: Non-compliant

April '	YTD	Prior month YTD			
Number	£000s	Number	£000s		
15,863	54,109	164,175	752,564		
4,144	32,652	30,705	476,617		
26%	60%	19%	63%		
15,051	45,019	155,649	623,753		
4,055	28,840	29,470	394,044		
27%	64%	19%	63%		
Local SME payables					
93	1,098	3,547	12,632		
23	238	737	2,281		
25%	22%	21%	18%		
719	7,991	4,979	116,179		
66	3,574	498	80,292		
9%	45%	10%	69%		
	15,863 4,144 26% 15,051 4,055 27% 93 23 25% 719 66	15,863 54,109 4,144 32,652 26% 60% 15,051 45,019 4,055 28,840 27% 64% 93 1,098 23 238 25% 22% 719 7,991 66 3,574	Number £000s Number 15,863 54,109 164,175 4,144 32,652 30,705 26% 60% 19% 15,051 45,019 155,649 4,055 28,840 29,470 27% 64% 19% 93 1,098 3,547 23 238 737 25% 22% 21% 719 7,991 4,979 66 3,574 498		

• BPPC performance: As a result of cash constraints the Trust is unable to achieve the BPPC performance target of 95%.

The low volume compliance has been driven by the requirement to settle high value invoices, impacting our ability to pay the larger volume of small invoices within 30 days.

Impact of additional financing: We have undertaken analysis of the impact of expected additional financing on the BPPC performance.

This analysis is limited to non - NHS BPPC performance as we will not receive any additional financing for NHS creditors.

The likely performance for the year with additional financing is 31% by volume (currently 26%) and 68% by value (currently 60%).

Capital: April £1.3m spend, £1.1mF to Plan

	Scheme Name	Plan £'000	April-17 Actual £'000	F / (A) £'000	Annual Budget £'000	Commitments
	Emergency Floor	500	701	(201)	7,033	9,130
	ICU Beds	0	3	(3)	4,200	2, 22
	LRI Beds	48	5	43	3,330	5
	GH Beds	83		83	6,485	
	Imaging: GH & LRI	15		15	4,291	
tion	Treatment Centre	13	8	5	600	38
Reconfiguration	ITU LRI	8		8	100	
onfig	Women's Service	13	5	8	849	
Reco	Children's Hospital	13	14	(1)	1,000	112
	Theatres LRI	31	8	23	381	
	Supporting Infrastructure	8		8	1,000	
	Vascular		88	(88)		806
	Other Reconfiguration		15	(15)		41
	Sub-total: Reconfiguration	732	846	(114)	29,269	10,131
v	Estates & Facilities	250	48	202	8,520	1,491
Estates & Facilities	MES Installation Costs	125	22	103	1,500	129
Esta A Facil	Other Estates & Facilities		(4)	4	480	
_	Sub-total: Estates & Facilities	375	65	310	10,500	1,621
	IM&T Infrastructure	300	7	293	3,526	39
	Nervecentre	0	4	(4)	474	
	Heartsuite System			0	100	106
M&T	Electronic Blood Tracking System			0		20
₹	Renal Transplant Lab System			0		
	Learning Mgt System			0	18	
	Other IM&T		(6)	6		68
	Sub-total: IM&T Schemes	300	6	294	4,118	233
	Medical Equipment Executive	364	(2)	366	4,371	28
ent	Radiotherapy CT Scanner	100		100	629	
Medical Equipment	Linear Accelerator	0	(4)	4	39	269
Equi	Other Medical Equipment			0		
	Sub-total: Medical Equipment	464	(6)	470	5,039	297
	Donations	25		25	300	
a v	MES Finance Lease Additions	428	428	0	5,138	
inance .eases	EDRM			0		
F. S.	Other Expenditure		(89)	89		
	Sub-total: Finance Leases	453	339	114	5,438	0
	TOTAL CAPITAL EXPENDITURE	2,324	1,250	1,074	54,364	12,282

Year to date: £1.1mF to Plan

- In month spend driven by Reconfiguration projects predominantly related to Emergency Floor spend of £0.7m with a further commitment of £9.1m.
- Underspend driven by Estates Facilities, IM&T Infrastructure Medical Equipment Executive due by uncertainties to the availability of external funding driving only critical spend at this point in the year.
- Capital Plan: Total expected capital expenditure of £54.4m funded by:
 - £31.5m depreciation;
 - £7.0m external borrowing for Emergency Floor development;
 - £5.1m finance lease additions funded through revenue;
 - £0.3m donations.

Finance and use of resources metrics

In September 2016 NHSI published the final Single Oversight Framework. Within this there are a series of financial measures, below we have shown the Trust score against these measures based on NHSI definitions. Whilst each metric carries equal weighting if any metric scores a 4 the overall score cannot be any higher than 3.

Metric	Definition	Actual	Score
Capital Service Capacity	Degree to which generated income covers financial obligations EBITDA + Interest receivable / Annual Debt Service (Interest Payable + Dividend + borrowings repaid)	4	1
Liquidity (days)	Days of operating costs held in cash or cash equivalent forms including wholly committed lines of credit available for drawdown Working Capital Balance / Year to Date Operating Costs	(21)	4
EBITDA margin	I&E Surplus or Deficit / Total Revenue	(11.97%)	4
Distance from financial plan	Year to date actual I&E surplus/deficit in comparison to year to date planned I&E surplus/deficit Difference between I&E Plan Margin and I&E Actual Margin	0.26%	1
Agency spend	Distance from agency ceiling Year to date variance to Ceiling / Year to date Ceiling	3.49%	1
Total (weighted) score	All five metrics are equally weighted to give an overall mean score however scoring a 4 on any measure results in a 3 overall at best		2

Risks & Mitigation

CIP: remains key to meeting income and expenditure commitments. M1 shows performance slightly adverse to Plan which needs to be recovered together with unidentified CIP.	 MITIGATION An established PMO function and associated governance arrangements are in place. Full details of the 2017/18 programme are supplied within the separate CIP paper.
 Demand and Capacity Funding requirements: utilisation of existing contingency held for funding Winter Pressures for non-funded beds which remain open. 	 A business case is being developed which will need to through the appropriate governance process including consideration of the financial impact.
Cost Pressures: Currently c£10m cost pressures not funded together with additional unidentified cost pressures that place pressure on delivering the Plan.	 Executive scrutiny through the Star Chamber to review all known cost pressures with a view to managing, funding or not incurring. to monitor financial performance and improve control. The Trust holds a small contingency for the support of unavoidable cost pressures and Business Cases. Any new costs above this will require identification of specific funding sources.
CMG/ Directorate Financial Performance: potential under-performance and deterioration of CMGs and Corporate driving Trust level risk to deliver on planned deficit.	 CMG financial positions will be reported through monthly performance meetings, as well as Trust positions at EPB and IFPIC.
Finance Improvement and Technical: ensuring that identified actions are delivered in line with Plan	 Finance Improvement and Technical working group to monitor and track performance Executive review through monthly Financial performance monitoring at EPB, IFPIC and Trust Board
 Cash: The planned deficit position means there is insufficient cash to support expenditure. 	 The Trust has access to an Interim Revolving Working Capital Support (temporary borrowing) to meet immediate cash requirements.
Capital expenditure requires further borrowing that is yet to be approved.	The Trust is in the process of following Nationally defined process to access funding.
Commissioner affordability: increase likelihood of contractual challenges may result in the Trust not being paid for all the activity it completes.	 The Trust must ensure that a more disciplined approach and responsiveness to contract challenges and contract queries is adopted. The governance structure around Contract Management Performance with CCGs will continue to be in place.
 Agency Pay: Reduction in agency expenditure of 17% is required to deliver the planned income and expenditure position. 	 The workforce and premium pay sub-workstreams are concentrating on delivery of savings through the monitoring and compliance of recruitment initiatives, workforce planning and the application of internal controls.